

**RESOURCE GUIDE** 





toyota.com/fleet • (800) 732-2798

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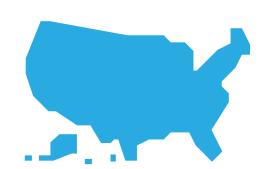
**52** Fleet Contacts







## Toyota in North America



IN THE U.S.





36,000 people directly employed

470,000

U.S. jobs created



\$28.4B

invested since 1957

\$13B

more investment committed by 2021





#### IN NORTH AMERICA





11

Toyota models assembled



1,200+
dealerships



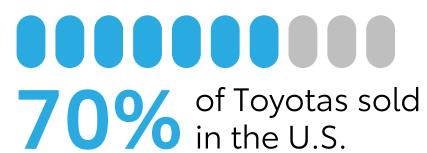
38M+

vehicles assembled since 1986



14

North American facilities produce nearly





Toyota gives back to the community

with Toyota4Good, the Toyota USA Foundation, and many other initiatives.

# Toyota Research Institute

The Toyota Research Institute's (TRI) mission is to pioneer technologies that will drive Toyota's future. This R&D has already made waves with active safety systems like TSS 2.0 and 2.5+1, as well as future autonomous platforms like Guardian and Chauffeur.







#### **AUTOMATED DRIVING**

Toyota views the driver and car as teammates working together. With every automated driving project, the safety and autonomy of people is critical. In that spirit, the company has committed to automated driving with two distinct systems:



#### Guardian

Toyota Guardian uses an "envelope control system" that amplifies human control over driving, while also blending in machine intelligence.



#### Chauffeur

Toyota Chauffeur relies on the same artificial intelligence, hardware and software as Guardian, but it is being developed as a fully autonomous driving system.

## Toyota and the Environment

Toyota is committed to fostering a more sustainable society. The company is addressing global environmental issues that include climate change, resource depletion and habitat loss.

This year, Toyota Financial Services issued its fifth **Green Bond of \$750 million** to fund new vehicle contracts that meet clean air criteria, and Toyota partnered with Huston-Tillotson University to launch a **bachelor's degree for Environmental Justice**.



#### **TOYOTA ENVIRONMENTAL CHALLENGE 2050**

Toyota is committed to six global challenges that will lead to positive changes in its manufacturing and the environment by 2050:



# Olympic Sponsorship

Toyota is proud to be an active supporter of the Olympic and Paralympic Games.

In March 2015, Toyota became a TOP (The Olympic Partner) of the International Paralympic Committee in the Mobility category for the years 2017 through 2024.

Team Toyota is sponsoring 17 U.S. athletes and hopefuls for the 2020 Tokyo Summer Olympic and Paralympic Games.





In addition to supporting Team USA, Toyota has partnerships with the National Governing Body (NGB) for the following sports:

USA Skateboarding • USA Surfing • USA Swimming • USA Track & Field • USA Triathlon • US Speedskating • US Figure Skating • USA Hockey and the U.S. National Sled Hockey Team • USA Curling • National Wheelchair Basketball Association • US Paralympics Cycling • US Paralympics Swimming • US Paralympics Track & Field • US Paralympics Alpine Skiing • US Paralympics Nordic Skiing • US Paralympics Snowboarding



# Why Toyota Fleet?

Whether your needs are large or small, choose Toyota. It's just *smart* business.



#### **UNMATCHED QUALITY**

Quality is built into every step of the Toyota production process.



#### **TOYOTACARE**

Every Toyota includes ToyotaCare<sup>2</sup>, a plan that covers normal factory scheduled maintenance for 2 years or 25,000 miles, whichever comes first. It also includes 24-hour Roadside Assistance for 2 years, unlimited mileage.



#### **DESIGNED FOR SAFETY**

Toyota Safety Sense™ (TSS)¹ is a bundle of active safety features included on most new Toyota vehicles at no additional cost.



#### TRUE CONNECTIVITY

Toyota Connected Solutions gives you key insights about your fleet, using data from the vehicle.



#### **ECO-ADVANCED**

We offer more hybrid choices than any other full-line manufacturer.



### **EXCEPTIONAL RESALE**AND RESIDUAL VALUE

Toyota dominated KBB's 2020 Best Resale Value awards, with the top vehicle overall for the sixth straight year, as well as the three top hybrid vehicles<sup>3</sup>.



### LOWER OPERATING COSTS

Toyota's renowned quality and reliability can mean less downtime and improved productivity.



#### **PARTNERSHIP & SUPPORT**

We have a full team of fieldand headquarter-based fleet professionals dedicated to serving your needs.

# Fleet Management Companies

Toyota has strong relationships with many Fleet Management Companies (FMCs) around the country. This allows us to better serve our mutual business partners.

We have partnerships with the FMCs listed here – plus many more.



















# Supply Chain Performance

Toyota Fleet prides itself on consistent and reliable availability. Average delivery timing is <100 days for "ASAP" orders.





#### PRODUCTION ORDER

Vehicles that cannot be obtained via a pool can be custom-ordered.



#### **COMMERCIAL POOL**

These vehicles can be ordered from a list of models with pre-defined build specifications.



#### **EMMEDIATE POOL**

These pipeline vehicles are purchased "as-is" and delivered in less than 30 days.

August 2020 <u>12</u>

## Delivery Options

Toyota Fleet is dedicated towards ensuring you get the vehicle you want, set up as you need it. This means offering both "ship to" delivery and "ship thru" delivery.



#### **SHIP TO**

Toyota Fleet can ship its entire line of vehicles to a wide range of delivery and pickup locations, including Fleet Management Companies and Toyota Executive Delivery dealers.

#### **SHIP THRU**

Toyota Fleet also offers
ship-thru upfitting for
Tacoma and Tundra
trucks. These vehicles
may be shipped to a
pre-approved upfitter
for customizations
before continuing on to
its final delivery location.

#### **UPFITTING**

Auto Truck Group specializes in the design, manufacture and installation of truck equipment for a wide variety of customers, trades and industries. They are ready to help pool/dealer customers, fleets, construction, energy and telecommunications, utilities, municipal and state governments, railroads and many other businesses and industries.



Efficient manufacturing processes and flexible assembly lines enable **Knapheide** to produce both standard and highly customized truck and van bodies. Their products include service bodies, KUV bodies, platform bodies, gooseneck bodies, dump bodies, forestry bodies, pickup accessories, mechanics trucks, fuel and lube trucks, and water trucks.



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# Toyota Executive Delivery

Over 800 Toyota dealerships around the country are enrolled in the Commercial Toyota Executive Delivery (TED) program.

As part of the TED agreement, these dealers will:

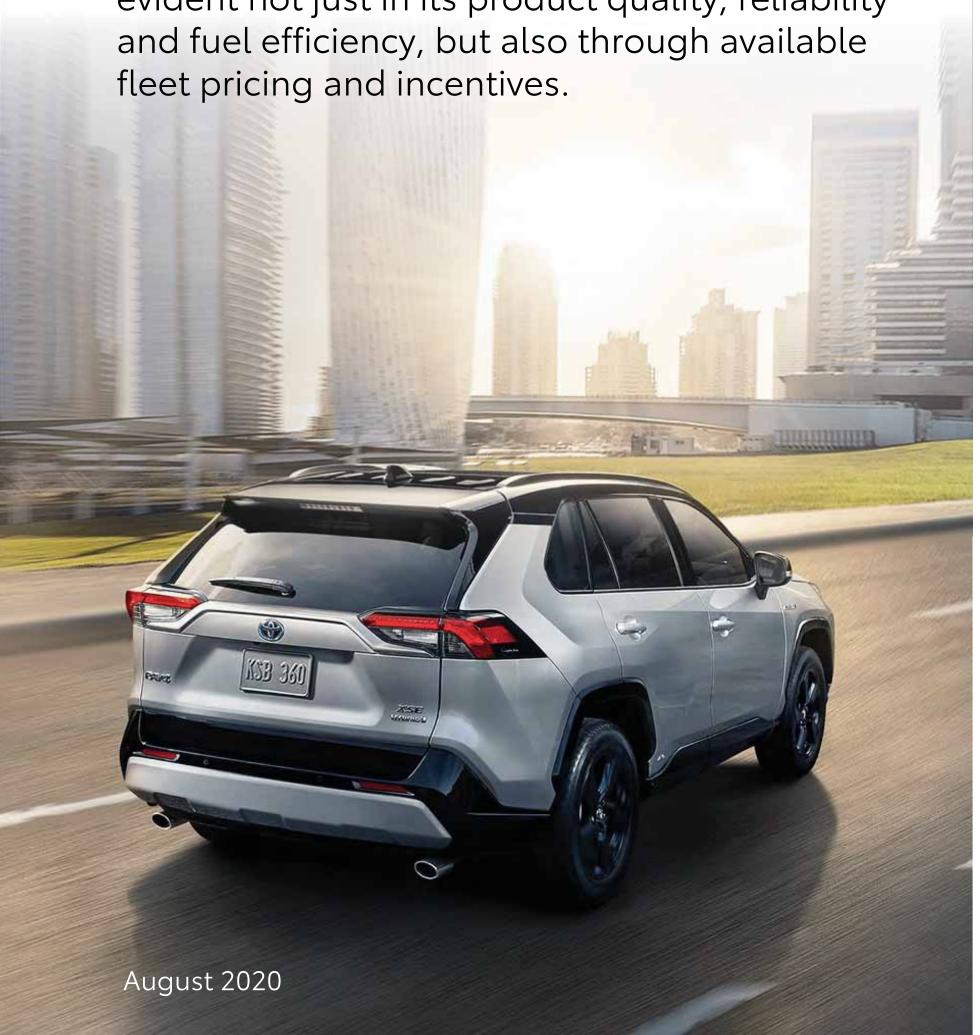
- Perform quality courtesy delivery of vehicles
- Appoint a dealership contact to coordinate deliveries
- Negotiate a delivery fee not to exceed \$350/vehicle

A list of TED dealers can be found at <u>fleet.toyota.com</u>.



# Pricing & Incentives

Toyota Fleet offers competitive pricing on its entire vehicle lineup. Toyota's great value is evident not just in its product quality, reliability and fuel efficiency, but also through available fleet pricing and incentives.



2021 MODEL	INCENTIVE
4Runner	\$600
Avalon	\$2,000
Avalon Hybrid	\$2,000
C-HR	\$1,000
Camry	\$1,300
Camry Hybrid	\$1,300
Corolla	\$800
Corolla Hybrid	\$800
Corolla Hatchback	\$1,000
Highlander	\$800
Highlander Hybrid	\$800

2021 MODEL	INCENTIVE
Mirai	Contact Us
Prius	\$1,200
Prius Prime	\$2,500
RAV4	\$1,000
RAV4 Hybrid	\$1,000
RAV4 Prime	\$500
Sequoia	\$500
Sienna	\$1,200
Tacoma	\$1,000
Tundra	\$2,100
Venza	\$700

15



### Overview

The Toyota Fleet Program offers access to Toyota's award-winning vehicle lineup.

### CARS & MINIVAN



Corolla

HYBRID AVAILABLE

Prius

HYBRID



Corolla Hatchback

Prius Prime

PLUG-IN HYBRID



Camry

HYBRID AVAILABLE



Avalon

HYBRID AVAILABLE



Mirai FUEL CELL



Sienna HYBRID

### TRUCKS



Tacoma



Tundra

### CROSSOVERS & SUVS



C-HR



RAV4
HYBRID AVAILABLE



RAV4 Prime
PLUG-IN HYBRID



4Runner



Venza HYBRID



Highlander HYBRID AVAILABLE



Sequoia



Land Cruiser

August 2020 <u>17</u>

## Brand Value

#### **AWARDS AND ACCOLADES**



#### 2020 IIHS Top Safety Pick

Four Toyota Models Were Awarded Top Safety Pick, and One Was Awarded Top Safety Pick+<sup>4</sup>



#### **2020 NHTSA Safety Rating**

10 Toyota Models Were Awarded 5-Star Overall Safety Rating<sup>5</sup>



#### 2020 Kelley Blue Book Best Resale Value Awards

Three Toyota Models in the Top 5<sup>6</sup>



#### iSeeCars Best Used Cars for 2020

Toyota Models Rank #1 in Four Vehicle Categories



#### Fortune World's Most Admired Companies 2020

Most Admired Motor Vehicle Company for 4 Consecutive Years



## ToyotaCare<sup>2</sup>

Toyota is devoted to safety and dependability, and proper vehicle maintenance is important to both.

That's why Toyota includes a maintenance plan and roadside assistance with every new fleet and retail vehicle.







### NO COST MAINTENANCE PLAN

#### 2 YEARS OR 25,000 MILES\*

Toyota-trained technicians will perform factory recommended maintenance on your Toyota, including:

- Replace engine oil and oil filter
- Rotate tires
- Multi-point vehicle inspection
- Inspect and adjust all fluid levels



### 24-HOUR ROADSIDE ASSISTANCE

#### 2 YEARS, UNLIMITED MILES

24-hour roadside assistance is provided at no cost for 2 years from the effective date, for unlimited miles. Services include:

- Battery jump start
- Lockout protection
- Emergency fuel delivery
- Tire service
- Yes
  Yes
- Winching





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<sup>\*</sup> Whichever comes first.

### Warranty

Every new Toyota vehicle is covered by a comprehensive warranty package, including:

BASIC
3/36,000
YEARS
MILES

RUST-THROUGH
5 / Unlimited
YEARS MILES

POWERTRAIN
5 / 60,000
YEARS
MILES

EMISSIONS

Coverages vary under Federal and California regulations.

- RESTRAINT SYSTEMS

  5/60,000

  YEARS MILES
- Coverages vary under Federal and California regulations.

Additionally, Toyota hybrid vehicles also offer:

- HYBRID SYSTEM<sup>7</sup>
  8 / 100,000
  YEARS MILES
- HYBRID BATTERY<sup>8</sup>
  10 / 150,000
  YEARS MILES







# Safety Technology

Safety is a key part of the Toyota formula. This is plainly evident across the 2021 model lineup, with nearly all vehicles coming standard with a wide range of active and passive safety features, like the **Toyota Safety**Sense™ (TSS)¹ and Star Safety System™ platforms, as well as comprehensive airbag arrangements and individual features like available Blind Spot Monitor (BSM)⁰ with Rear Cross-Traffic Alert (RCTA)¹⁰.



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# Toyota Safety Sense™





#### PRE-COLLISION SYSTEM<sup>11</sup>

This camera and radar system is designed to help reduce the likelihood of colliding with a preceding vehicle or pedestrian.

Toyota Safety Sense 2.0 (TSS 2.0) enhances this system with low-light detection for pedestrians, plus daytime bicyclist detection.<sup>12</sup>



**▼** TSS 2.0

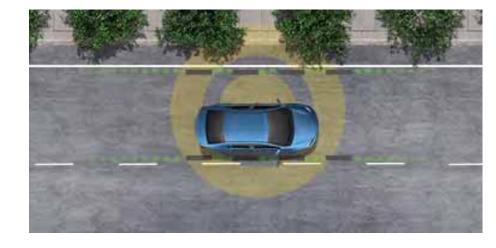
**▼** TSS-P



#### LANE DEPARTURE ALERT<sup>13</sup>

A camera on your windshield may help you avoid the consequences of unintended lane departure by alerting you when it senses that you've veered from your lane.

For TSS 2.0, Lane Departure Alert (LDA) has been updated with Road Edge Detection, which may be capable of sensing the boundary between the road surface and the side of the road.



**▼** TSS 2.0

**▼** TSS-P



#### **AUTOMATIC HIGH BEAMS**<sup>14</sup>

A camera on your windshield is designed to aid nighttime driving by detecting headlights and taillights of preceding vehicles, and toggling accordingly between high and low beams.



**▼** TSS 2.0

**▼** TSS-P



#### DYNAMIC RADAR CRUISE CONTROL<sup>15</sup>

This high-tech cruise control uses radar behind the Toyota badge plus a camera on the windshield designed to adjust your speed, helping you maintain a preset distance from the car in front of you.

TSS 2.0 and TSS-P include Full-Speed Range Dynamic Radar Cruise Control (DRCC) on automatic transmission models with an electronic parking brake, which enables lowspeed following and matching speed.



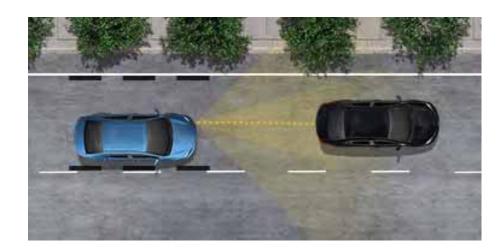
**▼** TSS 2.0

**▼** TSS-P



#### LANE TRACING ASSIST<sup>16</sup>

When Full-Speed Range Dynamic Radar Cruise Control (DRCC) is enabled and lane markers are visible, Lane Tracing Assist (LTA) uses the lines on the road and preceding vehicles to help keep the vehicle centered and in its lane.



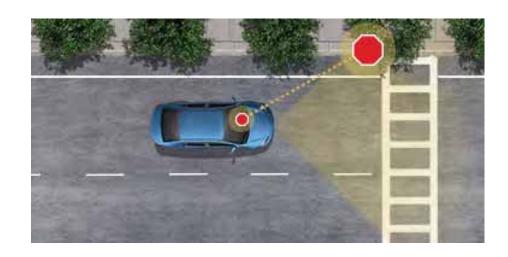
**▼** TSS 2.0

☐ TSS-P



#### **ROAD SIGN ASSIST<sup>17</sup>**

Using a forward-facing intelligent camera, Road Sign Assist (RSA) is designed to detect speed limit signs, stop signs, do not enter signs and yield signs, and display them on the MID.



**▼** TSS 2.0

☐ TSS-P

# Toyota Safety Sense™ 2.5+



Making its debut on Camry for 2021, TSS 2.5+1 adds a variety of enhancements to existing systems in the active safety suite, including:



#### PRE-COLLISION SYSTEM<sup>12</sup> ENHANCED

TSS 2.5+ enhances the camera and radar system with intersection support helping to reduce the likelihood of a collision with oncoming vehicles and pedestrians, and risk avoidance emergency steering to help navigate around vehicles, pedestrians and bicyclists within your lane.



#### DYNAMIC RADAR CRUISE CONTROL<sup>15</sup> ENHANCED

For TSS 2.5+, Full-Speed Range Dynamic Radar Cruise Control with curve speed management feature is designed to help navigate around curves.



#### LANE DEPARTURE ALERT<sup>13</sup> ENHANCED

TSS 2.5+ updates this system with enhanced line recognition to help drivers stay in their lane.



### Connected Services

Toyota's available Connected Services\*18 help provide owners with added convenience, safety and peace of mind.







#### Remote Connect<sup>19</sup>

**Trial Period:** 1 year

- Remotely start/stop the engine, lock/unlock the doors, and locate the vehicle.
- Enable Guest Driver features relating to top speed, curfew or miles driven.
- Receive vehicle status alerts.



#### Safety Connect®20

**Trial Period:** 1 year

- Automatic Collision Notifications
- Enhanced Roadside Assistance<sup>56</sup>
- Emergency Assistance Button
- Stolen Vehicle Locator



**Trial Period:** 10 years

- Receive vehicle alerts from your preferred dealer when maintenance is required.
- Get updates on fuel level, mileage, applicable recalls and more.



**Trial Period:** Up to 2GB/3 months

- In-vehicle Wi-Fi hotspot using a 4G LTE cellular network.
- Connectivity for up to five devices simultaneously.



#### **Destination** Assist<sup>23</sup>

**Trial Period:** 1 year

- Enjoy 24-hour access to a live agent who can give directions to an address via the navigation system.
- Get directions to restaurants, hotels, fuel stations and more.



#### **Dynamic** Navigation<sup>24</sup>

**Trial Period:** Up to 3 years

- Display map data, routes and points of interest on the navigation system.
- Access favorite destinations, view recent searches, or choose an address from the Contacts list.

# Toyota Connected Solutions

More than 20 Toyota models now offer critical telemetry services to help you manage your fleet.

By eliminating installation time and providing a built-in OEM hardware solution, keeping track of your drivers and vehicles has never been easier. Learn more at toyotaconnectedsolutions.com.

#### **AVAILABLE** NOW



#### **ON DEMAND TELEMETRY**

- Geo-location
- Fuel Gauge
- Time Stamp (UTC)
- Odometer
- Speed (RPM)
- Tire Pressure

#### **EVENT NOTIFICATIONS**

- Geo-Fencing (Real Time):
  - Entry or Exit
  - Time Stamp
- Configurable Event Notifications:
  - Low Fuel
  - Speeding\*
  - Low Tire Pressure\*
  - Window Status\*

#### **STREAMING TELEMETRY**

- Geo-location
- Fuel Gauge
- Time Stamp (UTC)
- Odometer
- Speed (RPM)
- Tire Pressure
- Window Status

#### **AVAILABLE** SOON





Geo while

#### **DRIVER INVENTORY**

ignition-off

### **BEHAVIOR**

- Harsh Braking
- Harsh Acceleration
- Harsh Cornering:
  - Geo-location
  - Odometer
  - Time Stamp
  - Speed
- Trip Details

#### **SERVICE WARNING CODES\*\***

- Check Engine Light
- Low Engine Oil & Pressure
- Brake Pad Wear and Brake Fluid
- Low Washer Fluid
- High Engine Temperature
- Maintenance Required
- + Several other general warnings

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August 2020

**COLLISION DETECTION** 

(AIR-BAG + MICRO) \*\*

Includes:

Speed

Geo-location

Time Stamp

<sup>\*</sup>on roadmap

<sup>\*\*</sup>select models at launch

# The Hybrid Advantage

Toyota manufactured its first hybrid in 1997 and has since sold more than **15 million hybrid vehicles** worldwide, offering more hybrid choices than any other full-line manufacturer.

The current Toyota hybrid lineup includes **the all-new 2021 Sienna and Venza**, which are both hybrid-only vehicles. By around 2025, Toyota is planning to have a **dedicated electrified model for every Toyota model globally** (hybrid, plug-in hybrid, fuel cell or electric).



#### **EFFICIENCY**

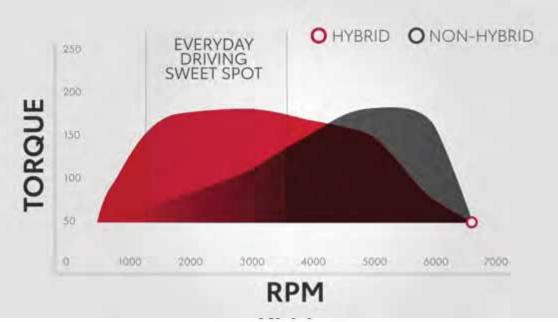
Alternative fuel vehicles have superior fuel economy estimates, without compromising on performance.





#### **PERFORMANCE**

Hybrid vehicles often produce more power than equivalent non-hybrids, thanks to the immediate torque of their electric motors.





#### **MAINTENANCE**

Hybrids follow the same maintenance schedule as non-hybrids, with braking systems that help deliver less wear-and-tear.



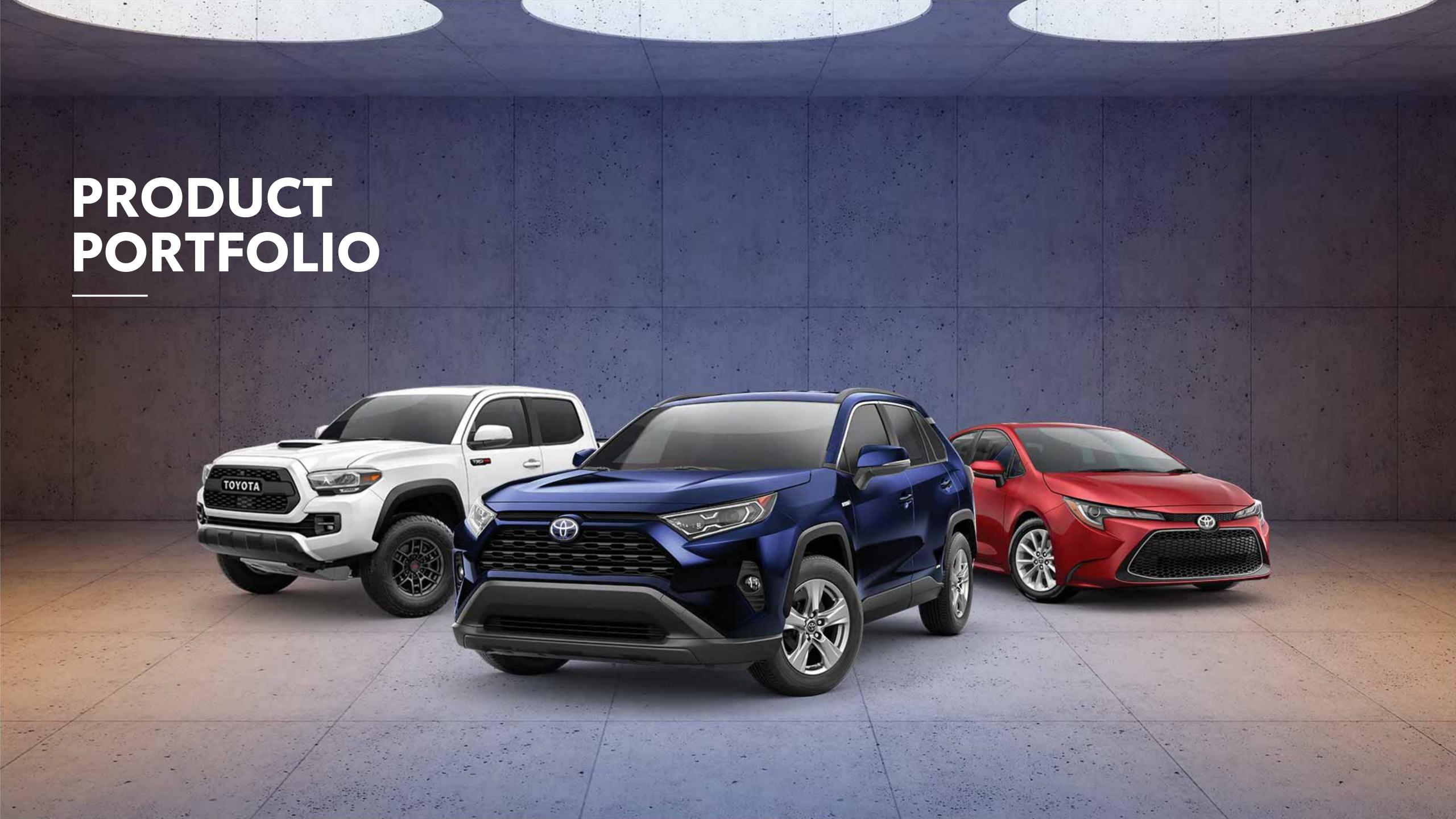
#### **FUELING**

Alternative fuel vehicles are typically refueled like any other vehicle. Even on RAV4 Prime and Prius Prime, plugging in is optional (but it's the only way to enjoy the EV driving range).





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### New for 2021

The 2021 model year includes multiple all-new models, special edition trims, and extensive updates across the vehicle lineup.

2021 takes a bold leap forward with new safety, audio multimedia and convenience features, in addition to fresh looks both inside and out.











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### 2021 Sienna

- Advanced hybrid powertrain across the entire lineup, with an estimated **36 mpg** (comb.)<sup>25</sup> rating
- The first hybrid van with available all-wheel drive
- Split & Stow with One-Motion-Stow 3rd Row® seat makes the most of Sienna's vast cargo space
- Engineered, designed and assembled in the United States





### 2021 Venza

- Advanced hybrid powertrain across the entire lineup, with an estimated 219 horsepower (net)
- All-wheel drive standard on all grades
- Estimated **40 mpg** (comb.) on LE<sup>26</sup>
- Built on the TNGA-K platform for refined ride comfort
- Two-row midsize crossover SUV 5.7 inches longer than RAV4 and 8.3 inches shorter than Highlander







### 2021 RAV4 Prime

- The first-ever RAV4 plug-in hybrid electric vehicle (PHEV) represents a new chapter of Toyota SUV performance
- 302 net horsepower and 5.7-second
   0-60 mph acceleration<sup>27</sup>
- Advanced all-wheel drive
- EPA-estimated **94 MPGe**<sup>28</sup>
- Estimated 42 miles on battery alone the highest EV range<sup>29</sup> of any PHEV SUV on the market

TOYOTA

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touchscreen is the largest ever on a RAV4.

Available **9-inch** 

### 2021 Avalon AWD

- The first-ever Avalon with all-wheel drive (AWD)
- Standalone option available on **XLE** and Limited grades
- Can direct up to 50% of engine torque to the rear wheels for added traction when needed
- Can disengage to prioritize fuel efficiency when AWD isn't needed like on long highway stretches
- Matches FWD counterparts in passenger space, trunk room, cabin quietness and vehicle agility







### 2021 Mirai

- An all-new second generation based on Toyota's premium rear-wheel drive platform
- Improved fuel cell system performance and increased hydrogen storage capacity
- An electric vehicle that never needs
   to be plugged in to charge
- Generates its own electricity
   onboard from hydrogen and oxygen
- Water is the only tailpipe emission



Dramatic yet refined **coupe-inspired design** with improved passenger
room and comfort.



# 2021 Corolla



Blue Springs, MS | Aichi, Japan

Assembled in











#### Impressive MPG

• Corolla's class-leading EPA-estimated 34 mpg (combined)<sup>42</sup> means less time at the pump and more time on the road.



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#### Safety Enhancements NEW FOR '21

- 10 airbags<sup>36</sup> with the addition of rear seat-mounted side airbags
- Blind Spot Monitor (BSM)<sup>9</sup> with **Rear Cross-Traffic Alert** (RCTA)<sup>10</sup> available on LE and SE CVT; standard on XLE and XSE
- Automatic engine shut off automatically shuts off Corolla's engine if left running

#### Standard Tech NEW FOR '21

- Android Auto™32 compatibility in addition to Apple CarPlay®31 and Amazon Alexa33 compatibility
- 3-month SiriusXM®34 All Access trial on all grades









### 2021 Corolla







E \$20,375 STARTING MSRP



XLE \$24,325
STARTING MSRP



SE \$22,375 STARTING MSRP



XSE \$25,825 STARTING MSRP

#### **EPA-EST. MPG** (CITY/HWY/COMB)

31/38/33

31/38/33

29/37/32

#### **EPA-EST. MPG** (CITY/HWY/COMB)

31/40/34 (CVT) 29/36/32 (6MT) 31/38/34

#### **NOTABLE FEATURES**

- 139-hp 4-cyl. engine
- Exterior LED lighting
- 6 speakers
- 7-in. touchscreen
- Apple CarPlay<sup>®31</sup>, Android Auto<sup>™32</sup> and Amazon Alexa<sup>33</sup> compatibility
- Connected Services trial periods<sup>18</sup>
- 10 airbags<sup>36</sup>
- Toyota Safety Sense<sup>™1</sup> 2.0 (TSS 2.0)

#### **ADDS TO L**

- Heated power outside mirrors
- Available power tilt/slide moonroof
- Available 16-in. alloy wheels
- Automatic climate control
- 8-in. touchscreen

#### **ADDS TO LE**

- Power tilt/slide moonroof
- 16-in. alloy wheels
- 7-in. Multi-Information Display (MID)
- SofTex®-trimmed<sup>41</sup> heated front seats
- Smart Key System<sup>39</sup> with Push Button Start
- Blind Spot Monitor (BSM)<sup>9</sup>
   with Rear Cross-Traffic Alert (RCTA)<sup>10</sup>

#### **NOTABLE FEATURES**

- 169-hp 4-cyl. engine
- Available Intelligent Manual Transmission (iMT)
- 18-in. alloy wheels
- Available power tilt/slide moonroof
- Available Smart Key
   System<sup>39</sup> with Push Button
   Start
- Available Blind Spot Monitor (BSM)<sup>9</sup> with Rear Cross-Traffic Alert (RCTA)<sup>10</sup>

#### **ADDS TO SE**

- Power tilt/slide moonroof
- SofTex®-trimmed<sup>41</sup> heated front sport seats
- Smart Key System<sup>39</sup> with Push Button Start
- Blind Spot Monitor (BSM)<sup>9</sup>
   with Rear Cross-Traffic Alert
   (RCTA)<sup>10</sup>
- Available Adaptive Front– Lighting System (AFS)<sup>44</sup>

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### 2021

# Corolla Hatchback





Aichi, Japan







#### Safety First NEW FOR '21

- 10 airbags<sup>36</sup> with the addition of rear seat-mounted side airbags
- Blind Spot Monitor (BSM)<sup>9</sup> with **Rear Cross-Traffic Alert** (**RCTA**)<sup>10</sup> standard on XSE CVT; available on SE CVT

#### **Deep Space**

- Enhanced cargo space<sup>30</sup> option on all grades increases cargo capacity to 23.0 cubic feet
- 60/40 split fold-down rear seats unlock even more storage space



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#### **Now Playing**

- Apple CarPlay®31, Android Auto™32 and Amazon Alexa³3 compatibility on all grades
- 3-month SiriusXM®34 All Access trial on all grades









### 2021 Corolla Hatchback



**SE** \$20,565 STARTING MSRP<sup>43</sup>



XSE \$23,515 STARTING MSRP

#### **EPA-EST. MPG** (CITY/HWY/COMB)

32/41/35

#### **NOTABLE FEATURES**

- 168-hp engine
- Available Intelligent Manual Transmission (iMT)
- Exterior LED lighting
- 16-in. alloy wheels
- 8-in. touchscreen
- 6 speakers
- Apple CarPlay®31, Android Auto™32 and Amazon Alexa³3 compatibility
- Connected Services trial periods<sup>18</sup>
- 10 airbags<sup>36</sup>
- Smart Key System<sup>39</sup> with Push Button Start
- Toyota Safety Sense<sup>™1</sup> 2.0 (TSS 2.0)
- Up to 23.0 cu. ft. of cargo volume<sup>30</sup>

30/38/33

#### **ADDS TO SE**

- LED fog lights
- 18-in. alloy wheels
- Dual-zone automatic climate control
- 7-in. Multi-Information Display (MID)
- Heated front seats
- Auto-dimming rearview mirror with HomeLink®37 universal transceiver
- Blind Spot Monitor (BSM)<sup>9</sup> with Rear Cross-Traffic Alert (RCTA)<sup>10</sup>

# 2021 Camry

















### Latest Active Safety NEW FOR '21

• Toyota Safety Sense<sup>™1</sup> 2.5+ (TSS 2.5+) suite of active safety technologies includes enhancements to PCS, DRCC and LDA



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### Looking Good NEW FOR '21

- New front and rear fascia, and interior trim designs
- New 17-, 18-, and 19-in. alloy wheels
- New Blueprint exterior paint color

### Versatile Layout

- 15.1 cubic feet of cargo volume<sup>30</sup> with 60/40 split folddown rear seat for additional storage space
- Available Dynamic Torque Control All-Wheel Drive

### **Upgraded Audio Multimedia**

- New floating design for 7- or 9-in. touchscreen NEW FOR '21
- Standard Apple CarPlay<sup>®31</sup>, Android Auto<sup>™32</sup>, and Amazon Alexa compatibility<sup>33</sup>, and a 3-month SiriusXM<sup>®</sup> All Access trial<sup>34</sup>

### 2021 **Camry**



IMAGE COMING SOON



LE

**XLE** 

XLE V6

#### **EPA-EST. MPG** (CITY/HWY/COMB)

TBD

#### **NOTABLE FEATURES**

- 203-hp 4-cyl. engine
- Available Dynamic Torque Control All-Wheel Drive (AWD)
- Exterior LED lighting
- 17-in. alloy wheels
- 7-in. touchscreen
- Apple CarPlay<sup>®31</sup>, Android Auto<sup>™32</sup> and Amazon Alexa<sup>33</sup> compatibility
- 6 speakers
- Connected Services trial periods<sup>18</sup>
- Three USB ports<sup>35</sup>
- 60/40 split fold-down rear seat
- 10 airbags<sup>36</sup>
- Toyota Safety Sense<sup>™1</sup> 2.5+ (TSS 2.5+)
- 15.1 cu. ft. of cargo volume<sup>30</sup>

TBD

#### **ADDS TO LE**

- Available Dynamic Torque Control All-Wheel Drive (AWD)
- 18-in. alloy wheels
- Dual-zone automatic climate control
- 9-in. touchscreen
- 7-in. Multi-Information Display (MID)
- Auto-dimming rearview mirror with HomeLink®37 universal transceiver
- Qi-compatible wireless smartphone charging<sup>38</sup>
- Leather-trimmed, heated front seats
- Smart Key System<sup>39</sup> with Push Button Start
- Blind Spot Monitor (BSM)<sup>9</sup> with Rear Cross-Traffic Alert (RCTA)<sup>10</sup>

TBD

#### **ADDS TO XLE**

- 301-hp V6 engine
- Panoramic glass roof with power tilt/slide moonroof

39

- 9 JBL®40 speakers
- 10-in. Head-Up Display (HUD)

### 2021 **Camry**



IMAGE COMING SOON



SE

XSE

XSE V6

#### **EPA-EST. MPG** (CITY/HWY/COMB)

TBD

#### **NOTABLE FEATURES**

- 203-hp 4-cyl. engine
- Available Dynamic Torque Control All-Wheel Drive (AWD)
- Exterior LED lighting
- 18-in. alloy wheels
- 7-in. touchscreen
- Apple CarPlay<sup>®31</sup>, Android Auto<sup>™32</sup> and Amazon Alexa<sup>33</sup> compatibility
- 6 speakers
- Connected Services trial periods<sup>18</sup>
- Three USB ports<sup>35</sup>
- Sport SofTex®-trimmed<sup>41</sup> front seats
- 60/40 split fold-down rear seat
- 10 airbags<sup>36</sup>
- Toyota Safety Sense™ 2.5+ (TSS 2.5+)
- 15.1 cu. ft. of cargo volume<sup>30</sup>

TBD

#### **ADDS TO SE**

- 206-hp 4-cyl. engine
- Available Dynamic Torque Control All-Wheel Drive (AWD)
- 19-in. alloy wheels
- Dual-zone automatic climate control
- 9-in. touchscreen
- 7-in. Multi-Information Display (MID)
- Auto-dimming rearview mirror with HomeLink®37 universal transceiver
- Qi-compatible wireless smartphone charging<sup>38</sup>
- Leather-trimmed, heated front seats
- Smart Key System<sup>39</sup> with Push Button Start
- Blind Spot Monitor (BSM)<sup>9</sup> with Rear Cross-Traffic Alert (RCTA)<sup>10</sup>

TBD

#### **ADDS TO XSE**

- 301-hp V6 engine
- Panoramic glass roof with power tilt/slide moonroof
- 9 JBL®40 speakers
- 10-in. Head-Up Display (HUD)

August 2020  $\underline{40}$ 

# 2021

# Prius

Aichi, Japan









### The Hybrid Standard

- As the first mass-produced hybrid electric vehicle, Prius continues to set the bar for its segment.
- Electronic On-Demand Compact All-Wheel Drive (AWD-e)<sup>45</sup> available on LE and XLE
- 10-year/150,000-mile Hybrid Battery Warranty<sup>8</sup> sets the bar for the hybrid segment

### Enhanced Safety NEW FOR '21

- Toyota Safety Sense<sup>™1</sup> 2.0 (TSS 2.0) on all grades now with Lane Tracing Assist (LTA)<sup>16</sup> and Road Sign Assist (RSA)<sup>17</sup>
- 10 airbags<sup>36</sup> with the addition of rear seat-mounted side airbags

### Audio Upgrades NEW FOR '21

- Android Auto™32 compatibility (except Limited) in addition to Apple CarPlay®31 and Amazon Alexa³3 compatibility
- 3-month SiriusXM®34 All Access trial on all grades









### **2021 Prius**



L Eco \$24,525
STARTING MSRP4



**E** \$25,735



XLE \$28,575
STARTING MSRP



Limited \$32,650 STARTING MSRP

#### **EPA-EST. MPG** (CITY/HWY/COMB)

58/53/56

#### **NOTABLE FEATURES**

- Exterior LED lighting
- 15-in. alloy wheels
- Smart-flow climate control system
- 6 speakers
- 7-in. touchscreen
- Apple CarPlay<sup>®31</sup>, Android Auto<sup>™32</sup> and Amazon Alexa<sup>33</sup> compatibility
- Connected Services trial periods<sup>18</sup>
- 10 airbags<sup>36</sup>
- Smart Key System<sup>39</sup> with Push Button Start
- Toyota Safety Sense<sup>™1</sup> 2.0 (TSS 2.0)
- 27.4 cu. ft. of cargo volume<sup>30</sup>

54/50/52

#### **ADDS TO L Eco**

- Available Electronic On-Demand Compact All-Wheel Drive (AWD-e)<sup>45</sup>
- Available integrated fog lights and LED accent lights (requires AWD-e)
- Intelligent Clearance Sonar (ICS)<sup>46</sup> with Intelligent Parking Assist (IPA)<sup>47</sup>
- Blind Spot Monitor (BSM)<sup>9</sup> with Rear Cross-Traffic Alert (RCTA)<sup>10</sup>
- 24.6 cu. ft. of cargo volume<sup>30</sup>

54/50/52

#### **ADDS TO LE**

- Available Electronic On-Demand Compact All-Wheel Drive (AWD-e)<sup>45</sup>
- Available integrated fog lights and LED accent lights (requires AWD-e)
- 17-in. alloy wheels
- Auto-dimming rearview mirror with HomeLink<sup>®37</sup> universal transceiver
- Qi-compatible wireless smartphone charging<sup>38</sup>
- SofTex®-trimmed<sup>41</sup> heated front seats
- 27.4 cu. ft. of cargo volume<sup>30</sup>

54/50/52

#### Adds to XLE

- Adaptive Front-Lighting System (AFS)<sup>44</sup>
- Integrated Navigation<sup>48</sup>
- 10 speakers
- 11.6-in. touchscreen with split-screen display
- Apple CarPlay<sup>®31</sup> and Amazon Alexa<sup>33</sup> compatibility
- Color Head-Up Display (HUD)
- 27.4 cu. ft. of cargo volume<sup>30</sup>

August 2020 <u>42</u>

# **Prius Prime**

Assembled in

Aichi, Japan









### More Safety NEW FOR '21

• Toyota Safety Sense™ 2.0 (TSS 2.0) on all grades – now with Lane Tracing Assist (LTA)<sup>16</sup> and Road Sign Assist (RSA)<sup>17</sup>



• 10 airbags<sup>36</sup> with the addition of rear seatmounted side airbags

### Advanced Tech NEW FOR '21

• Android Auto™32 compatibility on LE, in addition to Apple CarPlay®31 and Amazon Alexa33 compatibility on all grades









### Free Range

 25-mile EV Mode driving range<sup>49</sup> and estimated 133 MPGe (comb.)<sup>50</sup> help Prius Prime go the distance.



• 10-year/150,000-mile Hybrid Battery Warranty<sup>8</sup> and 3-year Roadside Assistance<sup>2</sup> deliver peace of mind.

August 2020



43

### 2021 Prius Prime



**E** \$28,220 STARTING MSRP43



XLE \$30,000 STARTING MSRF



Limited \$34,000 STARTING MSR

#### EPA-EST. MPG (CITY/HWY/COMB)

TBD

#### **NOTABLE FEATURES**

- Exterior LED lighting
- 15-in. alloy wheels
- Smart-flow climate control system
- 6 speakers
- 7-in. touchscreen
- Apple CarPlay<sup>®31</sup>, Android Auto<sup>™32</sup> and Amazon Alexa<sup>33</sup> compatibility
- Connected Services trial periods<sup>18</sup>
- Smart Key System<sup>39</sup> with Push Button Start
- 10 airbags<sup>36</sup>
- Toyota Safety Sense<sup>™1</sup> 2.0 (TSS 2.0)
- 19.8 cu. ft. of cargo volume<sup>30</sup>

TBD

#### ADDS TO LE

- Integrated Navigation<sup>48</sup>
- 11.6-in. touchscreen with split-screen display
- 6 speakers
- Apple CarPlay<sup>®31</sup> and Amazon Alexa<sup>™33</sup> compatibility
- Qi-compatible wireless smartphone charging<sup>38</sup>
- SofTex®-trimmed<sup>41</sup> heated front seats

TBD

#### **ADDS TO XLE**

- LED fog lights
- 10 speakers
- Color Head-Up Display (HUD)
- Auto-dimming rearview mirror with HomeLink®37 universal transceiver
- Blind Spot Monitor (BSM)<sup>9</sup> with Rear Cross-Traffic Alert (RCTA)<sup>10</sup>
- Intelligent Clearance Sonar (ICS)<sup>46</sup> with Intelligent Parking Assist (IPA)<sup>47</sup>

# 2021 Sienna All-NEW













### Class Leader

- Advanced hybrid powertrain across the entire lineup with an estimated 36 mpg (comb.)<sup>25</sup> rating
- Available Electronic On-Demand All-Wheel Drive (AWD) on all grades

### Fresh Swag

- 20-inch alloy wheels standard on XSE and Platinum
- Toyota Safety Sense<sup>™1</sup> 2.0 (TSS 2.0) and Blind Spot Monitor (BSM)<sup>9</sup> with Rear Cross-Traffic Alert (RCTA)<sup>10</sup> on all grades

### **Roomy Roadtripper**

- 60/40 Split & Stow with One-Motion-Stow 3rd Row® seat on all grades
- Available **second-row seat captain's chairs** with super long-slide feature and ottoman<sup>57</sup> on Limited and Platinum

#### **New Audio Multimedia**

- 9-inch Audio Multimedia touchscreen on all grades
- Seven USB ports<sup>35</sup> to help keep everyone's devices charged

August 2020 <u>45</u>

### 2021 Sienna



### LE

#### EPA-EST. MPG (CITY/HWY/COMB)

TBD

#### **NOTABLE FEATURES**

- 243-hp (net) powertrain
- Available Electronic On-Demand All-Wheel Drive (AWD)
- 17-in. alloy wheels
- Exterior LED lighting
- Dual power sliding side doors
- 6 speakers
- 9-in. touchscreen
- Apple CarPlay®31, Android Auto™32 and Amazon Alexa³3 compatibility
- Seven USB ports<sup>35</sup>
- Eight-passenger seating
- Rear seat reminder
- 60/40 Split & Stow 3rd Row® seat with one-motion stow
- Connected Services trial periods<sup>18</sup>
- Three-zone automatic climate control
- 10 airbags<sup>36</sup>
- Toyota Safety Sense<sup>™1</sup> 2.0 (TSS 2.0)
- Blind Spot Monitor (BSM)<sup>9</sup> with Rear Cross-Traffic Alert (RCTA)<sup>10</sup>
- 33.5 cu. ft. of cargo volume<sup>30</sup>



### **XLE**

TBD

#### **ADDS TO LE**

- Available Electronic On-Demand All-Wheel Drive (AWD)
- Integrated wide-angle fog lights
- Hands-free dual power sliding side doors and liftgate<sup>51</sup>
- Power tilt/slide moonroof
- 8 speakers
- Seven-passenger seating
- Four-zone automatic climate control
- SofTex®-trimmed<sup>41</sup> heated front seats
- Auto-dimming rearview mirror with HomeLink®37 universal transceiver
- Smart Key System<sup>39</sup> with Push Button Start
- Front and rear parking assist sonar<sup>52</sup>

August 2020 <u>46</u>

### 2021 Sienna









### Platinum

#### **EPA-EST. MPG** (CITY/HWY/COMB)

TBD

#### **ADDS TO XLE**

- Available Electronic On-Demand All-Wheel Drive (AWD)
- Sport-calibrated Electric Power Steering (EPS)
- 20-in. alloy wheels
- Dynamic Navigation trial period<sup>24</sup>
- SofTex® sport-trimmed<sup>41</sup> heated front seats

TBD

#### **ADDS TO XSE**

- Available Electronic On-Demand All-Wheel Drive (AWD)
- Integrated wide-angle LED fog lights

IMAGE

**COMING SOON** 

- 18-in. alloy wheels
- Chrome roof rails
- Leather-trimmed heated and ventilated front seats
- 12 speakers
- Qi-compatible wireless smartphone charging<sup>38</sup>
- 7-in. Multi-Information Display (MID)
- Vacuum and storage box

TBD

#### **ADDS TO LIMITED**

- Available Electronic On-Demand All-Wheel Drive (AWD)
- 20-in. alloy wheels
- 10-in. Head-Up Display (HUD)
- Bird's Eye View Camera<sup>53</sup> with Perimeter Scan
- Vacuum and refrigerator

# 2021

# RAV4 Prime ALL-NEW

Assembled in

Aichi, Japan









### Wide Range

- 42-mile EV Mode driving range<sup>29</sup> and EPA-estimated 94 MPGe<sup>28</sup> help RAV4 Prime go further.
- 42-mile EV Mode

48

• Charge up in about 2.5 hours with the available 6.6 kW fast charger and a 240V Level 2 charging cable.

#### **Prime Time**

- The fastest RAV4 ever with the most horsepower in the small SUV segment
- 0 to 60 acceleration in just **5.7 seconds<sup>27</sup>** the second quickest in the Toyota lineup

### Technological Wonder

- 9-inch Audio Multimedia touchscreen on XSE the largest ever on a RAV4
- Premium Package adds a Head-Up Display (HUD), digital rearview mirror, and much more

### 2021 RAV4 Prime



SE \$38,100 STARTING MSRP<sup>43</sup>

#### **EPA-EST. MPG** (CITY/HWY/COMB)

40/36/38

#### **NOTABLE FEATURES**

- 302-hp (net) powertrain
- Electronic On-Demand All-Wheel Drive (AWD)
- Exterior LED lighting
- 18-in. alloy wheels
- 7-in. Multi-Information Display (MID)
- Heated front seats
- 8-in. touchscreen
- 6 speakers
- Apple CarPlay<sup>®31</sup>, Android Auto<sup>™32</sup> and Amazon Alexa<sup>33</sup> compatibility
- Connected Services trial periods<sup>18</sup>
- Dual-zone automatic climate control
- 10 airbags<sup>36</sup>
- Smart Key System<sup>39</sup> with Push Button Start
- Toyota Safety Sense<sup>™1</sup> 2.0 (TSS 2.0)
- Blind Spot Monitor (BSM)<sup>9</sup> with Rear Cross-Traffic Alert (RCTA)<sup>10</sup>
- 37.5 cu. ft. of cargo volume<sup>30</sup>



XSE \$41,425 STARTING MSRP

40/36/38

#### **ADDS TO SE**

- Vertical LED accent lights
- 19-in. alloy wheels
- 9-in. touchscreen
- SofTex®-trimmed<sup>41</sup> seats
- Auto-dimming rearview mirror with HomeLink®37 universal transceiver
- Power tilt/slide moonroof
- Qi-compatible wireless smartphone charging<sup>38</sup>

August 2020 <u>49</u>

2021

# Venza ALL-NEW

Aichi, Japan









### **Hybrid Advantage**

- Has an **estimated 40 mpg (comb.)** on LE<sup>26</sup>
- Powered exclusively by an advanced hybrid powertrain producing 219 horsepower (net)
- Electronic On-Demand All-Wheel Drive (AWD) on all grades

#### Safe and Smart

 Toyota Safety Sense<sup>™1</sup> 2.0 (TSS 2.0) and Blind Spot Monitor (BSM)<sup>9</sup> with Rear Cross-Traffic Alert (RCTA)<sup>10</sup> on all grades



50

### **Next-Level Technology**

- 10-inch Head-Up Display (HUD) available on Limited
- 9-speaker JBL®40 Premium Audio system with 12.3-inch touchscreen available on XLE; standard on Limited
- Star Gaze<sup>™</sup> fixed panoramic glass roof with frost control available on Limited a Toyota first

### 2021 **Venza**



**LE** \$32,470 STARTING MSRP<sup>43</sup>



XLE \$36,000 STARTING MSRP<sup>43</sup>



Limited \$39,800 STARTING MSRP43

#### EPA-EST. MPG (CITY/HWY/COMB)

40/37/39

#### **NOTABLE FEATURES**

- 219-hp (net) powertrain
- Electronic On-Demand All-Wheel Drive (AWD)
- 18-in. alloy wheels
- Exterior LED lighting
- 6 speakers
- 8-in. touchscreen
- Apple CarPlay<sup>®31</sup>, Android Auto<sup>™32</sup> and Amazon Alexa<sup>33</sup> compatibility
- Connected Services trial periods<sup>18</sup>
- Qi-compatible wireless smartphone charging<sup>38</sup>
- Dual-zone automatic climate control
- Smart Key System<sup>39</sup> with Push Button Start
- Eight airbags<sup>36</sup>
- Toyota Safety Sense<sup>™1</sup> 2.0 (TSS 2.0)
- Blind Spot Monitor (BSM)<sup>9</sup> with Rear Cross-Traffic Alert (RCTA)<sup>10</sup>
- 28.8 cu. ft. of cargo volume<sup>30</sup>

40/37/39

#### **ADDS TO LE**

- Roof rails<sup>54</sup>
- 19-in. alloy wheels
- 7-in. Multi-Information Display (MID)
- Heated front seats
- Auto-dimming rearview mirror with HomeLink®37 universal transceiver
- Front and Rear Parking Assist with Automated Braking (PA w/AB)<sup>55</sup>

40/37/39

#### **ADDS TO XLE**

- Dynamic Navigation<sup>24</sup>
- 9 speakers
- 12.3-in. touchscreen
- Destination Assist trial period<sup>23</sup>
- 4-way passenger seat
- Bird's Eye View Camera<sup>53</sup> with Perimeter Scan
- Perforated SofTex®-trimmed<sup>41</sup> heated and ventilated front seats
- Digital rearview mirror
- Available fixed panoramic glass roof

August 2020 <u>51</u>

## Fleet Contacts

With Toyota Fleet, assistance is always just a phone call away.

#### **FLEET CUSTOMER SERVICES GROUP**

(800) 732 - 2798

Monday through Friday, 7:00 a.m. to 4:00 p.m. (Central Time)

#### **Patricia Rawling**

Fleet Customer Support Analyst

#### **David Brody**

Fleet Operations Manager

#### **Shierylen Inton**

Fleet Customer Support Analyst

# RENTAL SALES GROUP

#### Gene Weber

(469) 292-1746 Gene.Weber@ toyota.com

#### Yesenia Diaz

(469) 292-2747 Yesenia.Diaz@ toyota.com

# COMMERCIAL SALES GROUP

#### **Tom DeLuise**

(469) 292-4842 Tom.Deluise@ toyota.com

#### **Robert Larson**

(469) 292-2414 Robert.Larson@ toyota.com

#### Liz Zembik

(469) 292-2790 Liz.Zembik@ toyota.com

#### **FLEET FIELD MANAGERS**

#### **Teri Crawford**

(816) 746-2143 Teri.Crawford@toyota.com ND, SD, KS, MO, IA, NE, MN

#### **Bruce Derby**

(310) 293-5955 Bruce.Derby@toyota.com AK, AZ, CA, CO, ID, MT, NV, NM, OR, UT, WA, WY

#### Mark Johnson

(954) 429-2080 Mark.Johnson@setoyota.com GA, NAL

#### **Scott Kalina**

(630) 907–6418 Scott.Kalina@toyota.com IL, IN, MI, WI

WA

NV

ID

UT

AZ

OR

CA

#### Paula Knox

(832) 499-0893 PKnox@gstoyota.com NTX, AR, OK

#### Ryan Martin

(954) 803-1924 ryan.martin@setoyota.com NC, SC

#### John O'Donoghue

ND

SD

NE

KS

OK

STX

MT

WY

CO

NM

(954) 429-2212 John.Odonoghue@setoyota.com FL, SAL

IA

MO

TN

SAL

GA

#### **Michael Sanders**

(469) 292-1833 Michael.Sanders@toyota.com ME, NH, VT, MA, RI, PA, DE, MD

#### **Sharon Trapp**

(310) 953-6815 Sharon.Trapp@toyota.com OH, KY, TN, WV, VA, DC

#### Tom Voll

(973) 439-2602 Tom.Voll@toyota.com CT, NY, NJ

#### **Scott Witt**

(713) 580-3373 Switt@gstoyota.com STX, LA, MS

August 2020 <u>52</u>



### **Disclosures**

\*Vehicles shown may be prototypes, shown with options or using visual effects.

1. Toyota Safety Sense effectiveness is dependent on many factors including road, weather and vehicle conditions. Drivers are responsible for their own safe driving. Always pay attention to your surroundings and drive safely. See Owner's Manual for additional limitations and details. 2. ToyotaCare covers normal factory scheduled maintenance for two years or 25,000 miles, whichever comes first. Certain models require a different maintenance schedule as described in their Maintenance Guide. 24-hour Roadside Assistance is also included for two years (three years for Prius and Prius Prime), unlimited mileage. Roadside Assistance does not include parts and fluids, except emergency fuel delivery. See Toyota dealer for details and exclusions. Valid only in the continental U.S. and Alaska. 3. Vehicle's projected resale value is specific to the 2020 model year. For more information, visit Kelley Blue Book is a registered trademark of Kelley Blue Book Co., Inc. 4. Insurance Institute for Highway Safety rating for 2020 model. For more details on 2020 Top Safety Pick/Top Safety Pick+ Awards, see www.iihs.org. 5. Government 5-Star Safety Ratings are part of the National Highway Traffic Safety Administration's (NHTSA's) New Car Assessment Program (www.safercar.gov). 6. Vehicle's projected resale value is specific to the 2020 model year. For more information, visit Kelley Blue Book is a registered trademark of Kelley Blue Book Co., Inc. 7. Hybrid-related components are covered for 8-years from original date of first use or 100,000 miles, whichever comes first. The HV battery may have longer coverage under emissions warranty. See Owner's Warranty and Maintenance Guide for details. 8. For Toyota hybrid, plug-in hybrid, and fuel cell and battery electric vehicles beginning with model year 2020, the hybrid (HV) battery is covered for 10 years from original date of first use or 150,000 miles, whichever comes first. Coverage is subject to the terms and conditions of your New Vehicle Limited Warranty. See Owner's Warranty and Maintenance Guide for details. 9. Do not rely exclusively on the Blind Spot Monitor. Always look over your turn signal. There are limitations to the function, detection and range of the monitor. See Owner's Manual for additional limitations and details. 10. Do not rely exclusively on the Rear Cross-Traffic Alert system. Always look over your mirrors to confirm rear clearance. There are limitations to the function, detection and range of the system. See Owner's Manual for additional limitations and details. 11. The Pre-Collision System (PCS) with Pedestrian Detection (PD) is designed to determine if impact is imminent and help reduce impact speed and damage in certain frontal collisions involving a vehicle, or a pedestrian. PCS w/PD is not a substitute for safe and attentive driving. System effectiveness depends on many factors, such as speed, size and position of pedestrian and weather, light and road conditions. See Owner's Manual for additional limitations and details. 12. The Pre-Collision System (PCS) with Pedestrian Detection (PD) is designed to determine if impact is imminent and help reduce impact speed and damage in certain frontal collisions involving a vehicle, a pedestrian or a bicyclist. PCS w/PD is not a substitute for safe and attentive driving. System effectiveness depends on many factors, such as speed, size and position of pedestrian or bicyclist and weather, light and road conditions. See Owner's Manual for additional limitations and details. 13. Lane Departure Alert is designed to read visible lane markers under certain conditions and provide visual and audible alerts when lane departure is detected. It is not a collision avoidance system or a substitute for safe and attentive driving. Effectiveness is dependent on many factors, including road, weather and vehicle conditions. See Owner's Manual for additional limitations and details. 14. Automatic High Beams operate at speeds above 25 mph. Factors such as a dirty windshield, weather, lighting and terrain limit effectiveness requiring the driver to manually operate the high beams. See Owner's Manual for additional limitations and details. 15. Dynamic Radar Cruise Control (DRCC) is designed to assist the driver and is not a substitute for safe and attentive driving practices. System effectiveness is dependent on many factors including road, weather and traffic conditions. See Owner's Manual for additional limitations and details. 16. Lane Tracing Assist (LTA) is designed to read visible lane markers and detect other vehicles under certain conditions. It is only operational when DRCC is engaged. Available only on CVT-equipped vehicles. See Owner's Manual for additional limitations and details. 17. Do not rely exclusively on Road Sign Assist (RSA). RSA is a driver support system that utilizes the vehicle's forward facing camera and navigation system (when data is available) to recognize certain road signs and provide information to the driver via the multi-information display and/or Head-Up Display. Effectiveness is dependent on road, weather, vehicle and sign conditions. Use common sense when using RSA and do not drive distracted. See Owner's Manual for additional limitations and details. 18. Connected Services depends on an operative telematics device, a cellular connection, navigation map data, GPS signal strength and other factors outside of Toyota's control, all of which can limit system functionality or availability, including access to response center and emergency support. Service may vary by vehicle and region. Subscription required after trial. Terms of Use apply. Data charges may apply. Apps and services subject to change at any time without notice. See Toyota.com/connected-services for details. To learn about Toyota's data collection, use, sharing and retention practices, please visit <a href="https://www.toyota.com/privacyvts">https://www.toyota.com/privacyvts</a>. Stolen vehicle police report required to use Stolen Vehicle Locator. Connected Services by Toyota trials are at no extra cost. All trials begin on the original date of purchase or lease of a new vehicle, with the exception of the original date of purchase or lease of a new vehicle. Wi-Fi. Paid subscription required after trial in order to continue accessing the respective services. Terms of Use apply. 19. Use only if aware of circumstances surrounding vehicle and it is legal and safe to do so (e.g., do not remotely start engine if vehicle is in an enclosed space or vehicle is occupied by a child). Remote Connect depends on an operative telematics device, a cellular connection, GPS signal strength and other factors outside of Toyota's control, which can limit system functionality and availability. Service may vary by vehicle and region. Registration and app download required. Subscription required after trial. Terms of Use apply. Remote start/stop not available on manual transmission-equipped vehicles. Services subject to change at any time without notice. See usage precautions and service limitations in Owner's Manual and https://www.toyota.com/connected-services for additional details. To learn about Toyota's data collection, use, sharing and retention practices, please visit https://www.toyota.com/privacyvts/. The Remote Connect trial period is at no extra cost and begins on the original date of purchase or lease of a new vehicle. Paid subscription required after trial to access the service. Terms of Use apply. 20. Toyota Safety Connect depends on an operative telematics device, a cellular connection, and GPS signal strength and other factors outside of Toyota's control, all of which can limit system functionality or availability, including access to response center and emergency support. Stolen vehicle police report required to use Stolen Vehicle Locator. Registration required. Subscription required after trial. Service subject to change at any time without notice. Terms of Use apply. Data charges may apply. Service may vary by vehicle and region. See usage precautions and service limitations in Owner's Manual and Toyota.com/connected-services/ for additional details. To learn about Toyota's data collection, use, sharing and retention practices, please visit <a href="https://www.toyota.com/privacyvts/">https://www.toyota.com/privacyvts/</a>. The Safety Connect trial period is at no extra cost and begins on the original date of purchase or lease of a new vehicle. Paid subscription required after trial to access the service. 21. Information provided is based on the last time data was collected from the vehicle and is not real time data. Service Connect depends on an operative telematics device, a cellular connection, GPS signal strength and other factors outside of Toyota's control, which can limit functionality or availability. Service may vary by vehicle and region. Registration required. Subscription required after trial. Service subject to change at any time without notice. Terms of Use apply. See usage precautions and service limitations in Owner's Manual and Toyota.com/connectedservices for additional details. To learn about Toyota's data collection, use, sharing and retention practices, please visit https://www.toyota.com/privacyvts/. The Service Connect trial period is at no extra cost and begins on the original date of purchase or lease of a new vehicle. Subscription required after trial. Service Connect renewal will be included when Safety Connect, Remote Connect or Destination Assist connected service renewal is selected. Service Connect is not renewable as a stand-alone service. 22. AT&T -Eligible vehicle and wireless service required. Coverage and service not available everywhere. Valid in the contiguous U.S. and Alaska. Do not drive distracted. Go to att.com/toyota for terms and conditions. Data usage and charges apply. Up to 5 devices can be supported using in-vehicle connectivity. Apps and services subject to change at any time without notice. The Wi-Fi Connect trial begins at the time of activation and expires when 2GB of data is used or when the 3-month period ends. After the trial period expires, enrollment in a paid subscription is required to access the service. Terms and conditions apply. Verizon - Wi-Fi Connect is available on select 2018 and newer Toyota vehicles. Visit Toyota.com for vehicle availability. Verizon Wireless is the network provider for Wi-Fi Connect, which uses Verizon's 4G LTE network to transmit data. Data usage and charges apply. Coverage not available everywhere; see vzw.com. See verizonwireless.com/bestnetwork for details. LTE is a trademark of ETSI. Other terms apply. Up to 5 devices can be supported using in-vehicle connectivity. Verizon Wireless data subscription required upon end of 6-month trial period or use of 2-GB data (whichever comes first). Use of Wi-Fi Connect subject to Verizon Wireless' Customer Agreement (verizonwireless.com/legal/notices/customer-agreement/), Privacy Policy (verizon.com/about/privacy-policy-summary), and data use policies (verizonwireless.com/support/vz-email-legal/). Apps and services subject to change at any time without notice. The Wi-Fi Connect trial period is at no extra cost and begins on the date of activation. Subscription required after trial. Terms and conditions apply. 23. Destination Assist depends on an operative telematics device, a cellular connection, navigation map data and GPS signal strength and other factors outside of Toyota's control, which can limit system ability, functionality or availability. Use common sense when relying on this information. Service may vary by vehicle and region. Registration required. Subscription required after trial. Services subject to change at any time without notice. Terms of Use apply. Data charges may apply. See Owner's Manual and Toyota.com/connected-services for additional limitations and details. To learn about Toyota's data collection, use, sharing and retention practices, please visit <a href="https://www.toyota.com/privacyvts/">https://www.toyota.com/privacyvts/</a>. The Destination Assist trial period is at no extra cost and begins on the original date of purchase or lease of a new vehicle. Paid subscription required after trial to access the service.

### **Disclosures**

24. Dynamic Navigation depends on an operative telematics device, a cellular connection, navigation map data and GPS signal strength and other factors outside of Toyota's control which can limit system functionality or availability. Services not available in every city or roadway. Use common sense when relying on information provided. Service may vary by vehicle and region. Registration is required. Subscription required after trial. Terms of Use apply. Data charges may apply. See Owner's Manual and https://www.toyota.com/connected-services for additional limitations and details. To learn about Toyota's data collection, use, sharing and retention practices, please visit https://www.toyota.com/privacyvts/. The Dynamic Navigation trial period is at no extra cost and begins on the original date of purchase or lease of a new vehicle. Paid subscription required after trial to access the service. 25. Projected EPA-estimated range rating 36city/36hwy/36comb estimates for 2021 Sienna Hybrid FWD as determined by manufacturer. EPA estimates not available at time of posting. Use for comparison purposes only. Your mileage will vary for many reasons, including your vehicle's condition and how/where you drive. See www.fueleconomy.gov. 26. Projected EPA-estimated range rating 41city/38hwy/40comb estimates for 2021 Venza LE as determined by manufacturer. EPA estimates not available at time of posting. Use for comparison purposes only. Your mileage will vary for many reasons, including your vehicle's condition and how/where you drive. See www.fueleconomy.gov. 27. Performance figures are for comparison only and were obtained with prototype vehicles by professional drivers. 28. Preliminary EPA-estimated 94 MPGe for 2021 RAV4 Prime. MPGe is the EPA-equivalent of gasoline fuel efficiency for electric operation. Use for comparison purposes only. Your MPGe/MPG will vary for many reasons, including your vehicle's condition and how/where you drive. See www.fueleconomy.gov. 29. Preliminary EPA-estimated 42-mile allelectric driving range when fully charged for 2021 RAV4 Prime. Use for comparison purposes only. Your mileage will vary for many reasons, including your vehicle's condition and how/where you drive. See www.fueleconomy.gov. 30. Cargo and load capacity limited by weight and distribution. Always properly secure cargo and cargo area. 31. Apps and services are subject to change at any time without notice. Data charges may apply. Apple CarPlay® functionality requires a compatible iPhone® connected with an approved data cable into the USB media port. Apple CarPlay is a registered trademark of Apple Inc. 32. Android Auto is a trademark of Google LLC. To use Android Auto on your audio display, you'll need an Android Auto compatible vehicle and Android phone. For phone compatibility visit: <a href="https://www.android.com/auto/">https://www.android.com/auto/</a>. Apps and services vary by phone carrier and are subject to change at any time without notice. 33. Amazon, Alexa, and all related logos are trademarks of <a href="https://www.android.com/auto/">Amazon.com</a>, Inc. or its affiliates. Not all Amazon Alexa functionality is available for in-vehicle use. 34. Sirius XM® audio services require a subscription sold separately by Sirius XM Radio Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel, you must call SiriusXM at 1-866-635-2349. See SiriusXM Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Not all vehicles or devices are capable of receiving all services offered by Sirius XM. Current information and features may not be available in all locations, or on all receivers. ©2020 Sirius XM Radio Inc. Sirius XM and all related marks and logos are trademarks of Sirius XM Radio Inc. Sirius XM trial length and service availability may vary by model, model year or trim. 35. May not be compatible with all mobile phones, MP3/WMA players and like models. 36. Airbag systems are Supplemental Restraint Systems and are designed to inflate only under certain conditions and in certain types of severe collisions. To decrease the risk of injury from an inflating airbag, always wear seatbelts and sit upright in the middle of the seat as far back as possible. Do not put objects in front of an airbag or around the seatback. Do not use a rearward-facing child seat in any front passenger seat. See Owner's Manual for additional limitations and details. 37. HomeLink and the HomeLink® house icon are registered trademarks of Gentex Corporation. 38. Qi wireless charging may not be compatible with all mobile phones, MP3/WMA players and like models. When using the wireless charging system avoid placing metal objects between the wireless charger and the mobile device when charging is active. Doing so may cause metal objects to become hot and could cause burns. 39. The Smart Key System may interfere with some pacemakers or cardiac defibrillators. If you have one of these medical devices, please talk to your doctor to see if you should deactivate this system. 40. JBL is a registered trademark of Harman International Industries, Inc. 41. SofTex is a registered trademark of Toyota Motor Sales, U.S.A., Inc. 42. EPA-estimated 31city/40hwy/34comb MPG for 2021 Corolla SE & XSE. Use for comparison purposes only. Your mileage will vary for many reasons, including your vehicle's condition and how/where you drive. See www.fueleconomy.gov 43. MSRP excludes the Delivery, Processing and Handling Fee of \$955 for cars (Yaris, Yaris iA, 86, Corolla, Corolla iM, Corolla HB, Camry, Camry HV, Prius LB, Prius c, Prius Prime, Mirai, Avalon, Avalon, Avalon HV), \$1,120 for Small/Medium Trucks, SUVs and Vans (C-HR, RAV4, RAV4 HV, Highlander, Highlander HV, 4Runner, Sienna, Tacoma), \$1,325 for Large SUVs (Sequoia, Land Cruiser), and \$1,595 for Large Truck (Tundra). (Historically, vehicle manufacturers and distributors have charged a separate fee for processing, handling and delivering vehicles to dealerships. Toyota's charge for these services is called the "Delivery, Processing and Handling Fee" and is based on the value of the processing, handling and delivery services Toyota provides as well as Toyota's overall pricing structure and may be subject to change at any time. Toyota may make a profit on the Delivery, Processing and Handling Fee.) Excludes taxes, license, title and available or regionally required equipment. The Delivery, Processing and Handling Fee in AL, AR, FL, GA, LA, MS, NC, OK, SC and TX will be higher. The published prices do not apply to Puerto Rico and the U.S. Virgin Islands. Actual dealer price will vary. 44. The Adaptive Front-Lighting System helps improve night vision. Situations such as a dirty windshield, rapidly changing light conditions or hilly terrain may limit effectiveness requiring the driver to manually turn off the system. See Owner's Manual for additional limitations and details. 45. Prius AWD-e system operates at speeds up to 43 mph. 46. Intelligent Clearance Sonar (ICS) is designed to assist drivers in avoiding potential forward and rearward collisions at speeds of 9 mph or less. Certain vehicle and environmental factors, including an object's shape, size and composition, may affect the system's effectiveness. Always look around outside the vehicle and use mirrors to confirm clearance. See Owner's Manual for additional limitations and details. 47. The Intelligent Parking Assist System requires driver brake control. Always look around outside the vehicle and use mirrors to confirm clearance. See Owner's Manual for additional limitations and details. 48. Be sure to obey traffic regulations and maintain awareness of road and traffic conditions at all times. Functionality, availability and accuracy of information provided by the system depends on many factors and service may not be available in every location. Use common sense when relying on information provided. Services and programming subject to change. Updates may be available from your dealer at an additional cost. See Owner's Manual for additional limitations and details. 49. EPA-estimated 25 mile allelectric driving range when fully charged for 2021 Prius Prime. Use for comparison purposes only. Your mileage will vary for many reasons, including your vehicle's condition and how/where you drive. See www.fueleconomy.com. 50. EPA-estimated 133 comb MPGe for 2021 Prius Prime. MPGe is the EPA-equivalent of gasoline fuel efficiency for electric operation. EPA-estimated 54 combined gas-only MPG. Use for comparison purposes only. Your MPGe/MPG will vary for many reasons, including your vehicle's condition and how/where you drive. See www.fueleconomy.gov. 51. Installation of a tow hitch receiver or other accessories located near the rear bumper or side door kick sensors, may require disabling or removing the kick sensor, and the sensor operation setting in your vehicle should be turned off. Water, weather, dirt, and other conditions also may cause the sensor to not operate unintentionally. See Owner's Manual for limitations. 52. Front and Rear Parking Assist Sonar is designed to warn drivers of potential front and rear collisions at speeds of 6 mph or less. Certain vehicle and environmental factors, including an object's shape and composition, may affect the ability of the Front and Rear Parking Assist Sonar to detect it. Always look around outside the vehicle and use mirrors to confirm clearance. See Owner's Manual for additional limitations and details. 53. The Bird's Eye-View Camera does not provide a comprehensive view of the area surrounding the vehicle and you should also look around the vehicle, using mirrors to confirm surrounding clearance. Environmental conditions may limit effectiveness and view may become obscured. See Owner's Manual for additional limitations and details. 54. Do not overload your vehicle. See Owner's Manual for weight limits and restrictions. 55. At speeds of 9 mph or less, Front and Rear Parking Assist with Automated Braking (PA w/AB) is designed to assist drivers in avoiding potential collisions with nearby static objects when the vehicle is in Drive or Reverse and approaching crossing vehicles when the vehicle is in Reverse. Do not overly rely on PA w/AB. Always look around outside the vehicle and use mirrors to confirm clearance. Certain vehicle and environmental factors, including an object or vehicle's shape, size and composition, may affect the system's effectiveness. See Owner's Manual for additional limitations and details. 56. Requires adequate cellular coverage and GPS signal strength. May not work in all areas. Service may vary by vehicle and region. See Toyota dealer for details and exclusions. 57. Do not use the lounge chair with ottoman when vehicle is in motion. If the ottoman is in use during an accident, the lap belt may slide past the hips. This could result in restraint forces being applied directly to the abdomen, or your neck may contact the shoulder belt, increasing the risk of death or serious injury. See Owner's Manual for additional limitations and details.